

HUNT PARTNERS ANNOUNCES 2011 PARTNER HIRING DRIVE

Hunt Partners is happy to announce that its 2011 round of Partner hiring is underway. The firm expects the Partnership strength will grow 50% this year. Our 2010 round of hiring was extremely successful as we attracted several senior industry leaders into the firm. We are now seeking Partners in our Mumbai, IN office.


Partner – Accountabilities

As a Partner you will be responsible for revenue management, client management, practice management and firm management. You will identify a vertical industry to develop and you will prospect for retained-search mandates from current & past contacts and potential clients. You will ensure that revenue booking and billing targets are met and you will manage the profitability of your respective practice. You will seek to become a trusted advisor to your clients on human capital / recruitment needs.

You will provide leadership to the internal teams to ensure timely and successful closure of mandates. You will also contribute to the development of formal practice offerings, develop industry-specific IP and provide visibility for the firm at industry events. Finally, you will be responsible for one or more firm-wide corporate agendas by assuming leadership of internal teams under the guidance of the Tenured Partners Council (TPC). Positions are based in Mumbai, IN with the opportunity to re-locate to an existing or future office upon gaining tenure.


Partner – Profile

You are a seasoned business executive with 16+ years of progressive post-qualification work experience, of which the most recent 5+ have been at a senior leadership / general management level. You have had a fast-track corporate career and have had several successful tenures running large business units. Ideally, you have worked in multinational organizations and have had an entrepreneurial or intra-preneurial stint. You have strong personal relationships with corporate leaders in India. You have international exposure in the form of an international education or work experience.

If you or someone you know would like to have a conversation, please write into mumbai@hunt-partners.com with the subject "Hunt Partners – Partner Role". As is customary, all discussions are completely confidential.

